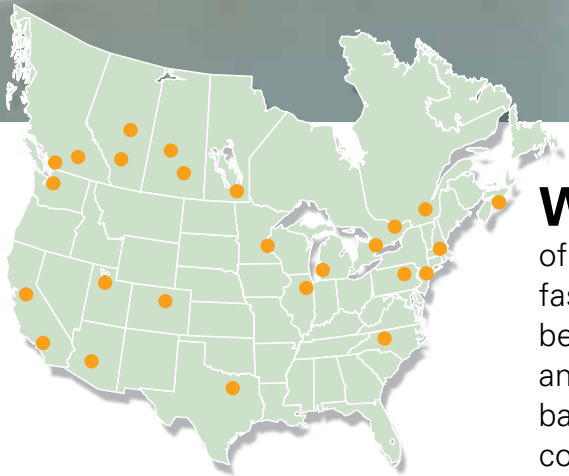


# Western Logistics



**W**estern Logistics is Canada's premier transporter of new furniture, serving Canada coast to coast, and fast becoming the leading transporter of new furniture between the USA and Canada – 48 states, 10 provinces and 3 territories. Uniquely, we offer complete facility based service, full intra Canada & cross border LTL coverage with multi-stop, part and full-load line haul service on flexible schedules in every direction.

We deliver to dealers, retailers, installers, home delivery agents, and directly to site, and we love it!



**Western  
Logistics**  
*the answer is YES!*

T/F: 800.661.6267  
westernlogistics.com

We serve the world leaders in business furniture, contract, healthcare, and hospitality, and the home furnishings industry, sellers and buyers. We understand the furniture industry and all its nuances. We think of ourselves as furniture people with trucks! We offer site delivery, staging, full storage options, distribution, blanket wrap, dedicated, & regional services. A single chair or a stadium of seats – that's us!

# We pickup, transport, stage, store, and deliver new furniture.

## People who care



Our proud drivers care, help, and are a crucial component of our success since 1990.

We do it with great people who care, excellent modern best-suited equipment, and efficient custom designed facilities. Our people, equipment & buildings matter.

We are industry leaders, innovators, and we value long-term relationships on every level. Damage-free, cost-efficient, responsive and seamless service.

## Transcontinental



Our US operation is solidly anchored by our Holland MI terminal, the first gateway to Canada for the office furniture industry, and in the SE, our Hickory NC terminal, serving the beating heart roots of domestic furniture production in America.

Our US hub network is seamless, extensive across 48 states, and based on trusted like-minded furniture thinking partnerships complementing our business as needed. Our line haul division takes us down the road, serving anywhere in the continental USA.

## Pipeline flow



Flexible trailer switches keep the pipeline of product flowing to market.

Our trailers, an extension of the shipper's dock: more space, plant level.

We think in CUBE but commit to being open to flexible pricing formats with consistent and stable freight rates whether LTL, part loads, or truckload volume.





## Oceanex to Newfoundland



## What makes Western Logistics special?



### Technology & Borders



We support TMW Truckmate Technology with PeopleNet for real-time communication & wireless updates, asset & shipment visibility, providing outstanding new customer online web tracking, and full reporting capabilities.

We are fully compliant with CT/PAT and PIP guidance, are CBSA bonded carriers, use ACE methods to speed entry, and use TMW Truckmate technology, for real-time data, tracking, EDI transfer, auto-rating and billing, and payment recovery.

### Service through ports



We receive Port entry containers at Vancouver, Montreal and Halifax, for new furniture coming into the continent. We offer split container programs to US and Canada, on furniture product entering via water.



### Intermodal



Masters of Innovation, we support Intermodal movement to Western Canada, Oceanex ships to Newfoundland, Ice Roads to the great frozen North, and Long Combination vehicles on Canadian highways (long-combination vehicles, double-53' units).

Our Nationwide terminals across Canada, and domiciled drivers in outlying areas like Newfoundland, support direct service coverage to all major centers and regional distribution to outlying areas in every zone.

- Our people!
- Continental coverage – US & Canada
- Cross-border expertise & compliance
- Pool distribution (most locations)
- Scheduled regional runs (most hubs)
- Good market-density based frequency
- Reliable, consistent, managed arrival times
- Advance Arrival Notices; 100% appointments
- Negligible damage/loss claims ratio (.003)
- TMW Truckmate Technology
- PeopleNet Technology for real-time tracking
- 7 days' free storage at arrival hub
- Short-, medium- and long-term storage
- Simple and seamless rate structure
- Late model equipment, power-gates available



# Rules 2014-2015

- **Intra Canada Rates** are stated, and rated in **CAD**. **Cross border** shipments are stated, rated and billed in **US dollars**. Currency indicated by flag icons on tariffs.
- **All rates are based on actual cube**. Declared weight will be converted to cube if the product density is higher than 10 lbs. per cubic foot. Otherwise, declared cube will be used for rating, subject to verification by physical measurement. When cube is not declared, we will either measure shipment or convert weight to cube, based on minimum density of 10 lbs. per cubic foot. Each lineal foot of trailer space is assumed to be 8' x 8' x 1' of product, or 64 cubic feet, if no volume is declared.
- **Volume rates** are incentive rates based on trailer floor space actually used in loading. Charges will be based on client's load utilization at time of pick-up, with reasonable adjustment for irregular loading.
- **Zone rates** include all points within the zone, as defined on the Zone map. Please refer to the Zone map, last page, for list of most points within the zone. A zone showing -X indicates that the city is outside of our service area, and a specific quote must be requested from [rates@westernlogistics.com](mailto:rates@westernlogistics.com)
- **Metropolitan Areas** are defined on the Zone Map. Most major suburban areas are part of the Metropolitan area, and are listed on Page 4 by name and zone application.
- **Fuel Surcharges** will be assessed based upon guidance from analysis by North American Transportation Council, but modified by our own freight patterns.
- **Blanket-wrapped Service**, where available, will be assessed a surcharge to be negotiated, based on difficulty and blanket-count required. Our objective is just to cover the attrition of blankets, and their return to origin. Blankets not returned by consignees will be charged to the customer at our cost, to recover loss of value.
- **Inside commercial delivery** will be assessed at hourly rates, based on time: \$85 / hour Minimum Charge for one man up to one hour, during business hours.
- **Power Tailgate** when required for delivery, is a chargeable service, and will be assessed as \$15 Minimum charge, Rate \$0.25 / cubic foot, \$75 Maximum charge.
- **Extra labour**, when required because of size, weight, or nature of the shipment, will be charged at hourly rates.
- Western Logistics reserves the right to **verify declared weight and/or measure** of all shipments tendered, and to adjust as necessary.
- Freight charges will employ the "**break point**" principle, if increasing weight or cube brackets results in lower freight charges to the customer. This is true on both LTL rates and Volume rates.
- **Storage charges** are assessed after 7 days on LTL, and after 48 hours on TL shipments arriving by Western Logistics' freight service. Shipments arriving by other carriers are assessed handling charges, and storage charges begin immediately upon arrival at our dock by your carrier.
- An **Excess Value** charge of \$1.00 per \$100.00 value will be assessed on any shipment in which value is declared at greater than \$2.00 per lb. valuation. Value limitation: \$5.00 per pound, per article, but not to exceed \$100,000 per shipment.
- Product that is **irregular in nature, not stackable, or which cannot be stacked upon**, will be charged for trailer deck space used, on the basis of 64 cubic foot per lineal foot of trailer, with the result charged on the basis of either LTL or Volume rates (16 lin. Feet or more), whichever produces the lower cost to the customer.
- All shipments **loaded by customer (volume loads)** regardless of weight or cube will be assessed on the basis of 64 cubic feet (or 640 lbs.) per lineal foot of trailer for LTL shipments, or at actual feet used (for Volume shipments), whether or not they are nose-loaded in the trailer. All customer loading is assumed to be SLC (Shipper's load and count).
- **Administration charges** will be assessed on COD shipments, and NSF cheques.
- **After Hours** is any portion of time outside **business hours of 7am-4:30pm, Monday-Friday**. After hours labour \$100.00 / hour.  
\*2 Hour Minimum Charge on Weeknights, After Hours (\$200 Minimum)  
\*4 Hour Minimum Charge on Weekends & Legal Holidays (\$400 Minimum)
- **Reconsignment / Second Delivery**: Local Minimum Charge applies, eg, ON-1 to ON-1 Minimum Charge
- **Guaranteed LTL Appointment Time**: \$50 charge / appointment, within one hour, when appointment time is stated on the bill of lading.
- **Delivery time allowance**: 30 min / 1/4 trailer, 60 mins / half trailer, maximum 2 hours / 53ft load. Hourly charges may apply if timing extends beyond.
- Western Logistics offers a full range of distribution and **STORAGE** services to furniture manufacturers, distributors, and resellers throughout our extensive terminal network. For **custom storage quotes**, please contact our Rates Team, available for all price estimating assistance: [rates@westernlogistics.com](mailto:rates@westernlogistics.com). **Toll-free: (800) 661-6267**.

## Contact Us

### Corporate Office

1555 Brigantine Drive, Coquitlam  
BC, Canada V3K 7C2  
T: 604.420.1313  
toll-free: 800.661.6267  
F: 604.420.6500

### Vancouver Terminal

1555 Brigantine Drive, Coquitlam  
BC, Canada V3K 7C2  
T: 604.525.7200  
toll-free: 866.920.1313  
F: 604.525.7201

### Kelowna

750 McCurdy Road, Kelowna  
BC, Canada V1X 2P7  
T: 250.765.2100  
toll-free: 866.664.2121  
F: 250.765.0579

### Calgary

Unit #268, 2880 - 45th Avenue SE, Calgary,  
AB, Canada T2B 3M1  
T: 403.720.5800  
toll-free: 888.720.5802  
F: 403.720.5801

### Edmonton

11442 - 168th Street, Edmonton  
AB, Canada T5M 3T9  
T: 780.944.2500  
toll-free: 877.944.2500  
F: 780.944.2425

### Saskatoon

2412 Faithful Avenue, Saskatoon  
SK, Canada S7K 4A6  
T: 306.955.5800  
toll-free: 877.955.6888  
F: 306.955.5815

### Regina

1575 Elliott Street, Regina  
SK, Canada S4N 3G7  
T: 306.924.3088  
F: 306.924.3089

### Winnipeg

55 Paquin Road, Winnipeg  
MB, Canada R2J 3V9  
T: 204.474.1163  
F: 204.474.1167

### Holland, MI

647 96th Avenue, Holland  
MI, USA 49424  
T: 616.748.9800  
toll-free: 800.866.6003  
F: 616.748.1350

### Hickory, NC

3101 - 15th Avenue Blvd SE  
Conover, NC, USA 28613  
T: 828.465.4800 or 4802  
toll-free: 855.800.4954  
F: 828.465.4100

### Toronto

2750 Drew Road Mississauga,  
ON, Canada L4T 3C4  
T: 905.799.7321  
toll-free: 800.701.4328  
F: 905.799.7324

### Montreal

6675 Vanden Abeele, Saint-Laurent,  
QC, Canada H4S 2G4  
T: 514.956.8666  
toll-free: 888.566.7788  
F: 514.956.7949

### Halifax

101 Thornhill, Dartmouth,  
NS, Canada B3B 1S2  
T: 902.465.3331  
toll-free: 888.495.3331  
F: 902.465.3332

### Moncton

240 Commerce Street, Moncton  
NB, Canada E1H 2G2  
contact Halifax terminal



**Western  
Logistics**

*The Answer is YES!*

[westernlogistics.com](http://westernlogistics.com)